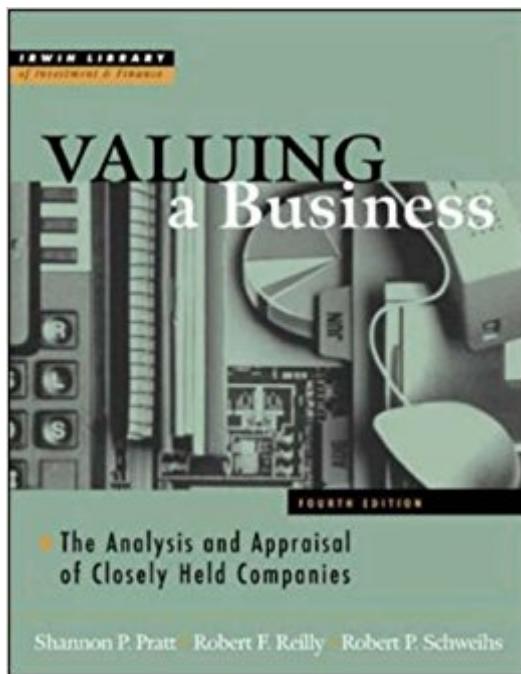


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Valuing A Business, 4th Edition



Synopsis

First published in 1981, Valuing a Business is today the world's most widely followed valuation reference. As more professional associations than ever offer valuation education and credentials, this Fourth Edition - with 10 new chapters that significantly expand the book's scope - promises to appeal to an even broader market. This easy-to-use reference features increased emphasis on valuation court cases and decisions; new information on arbitration and mediation; updated data on stock option valuation; and much more.

Book Information

Series: Valuing a Business

Hardcover: 1291 pages

Publisher: McGraw-Hill; 4 edition (August 30, 2000)

Language: English

ISBN-10: 0071356150

ISBN-13: 978-0071356152

Product Dimensions: 9.1 x 2.3 x 11 inches

Shipping Weight: 6.4 pounds

Average Customer Review: 4.0 out of 5 stars 35 customer reviews

Best Sellers Rank: #911,013 in Books (See Top 100 in Books) #128 in Books > Business & Money > Finance > Corporate Finance > Valuation #198 in Books > Business & Money > Management & Leadership > Consolidation & Merger #706 in Books > Textbooks > Business & Finance > Investments & Securities

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Valuing a Business 4th Edition The Analysis and Appraisal of Closely Held Companies Shannon P. Pratt, Robert F. Reilly, Robert P. Schweihs The Business World's Most Accurate and Indispensable Valuation Reference "Updated for a New Century and Business Environment First published in 1981, Valuing a Business by Shannon P. Pratt, Robert F. Reilly, and Robert P. Schweihs has become today's standard business valuation reference. Look to this substantially revised, completely updated Fourth Edition for in-depth, authoritative coverage that includes:

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valuation consulting, economic analysis, and financial advisory firms in the country. Dr. Pratt, a chartered financial analyst, fellow of the American Society of Appraisers, and life member of the Institute of Business Appraisers, is also editor-in-chief of the monthly newsletters Shannon Prattâ™s Business Valuation Update and Judges & Lawyers Business Valuation Update. Mr. Reilly is an accredited senior appraiser (certified in business valuation), certified business appraiser, chartered financial analyst, certified public accountant (accredited in business valuation), certified management accountant, and state-certified affiliate of the Appraisal Institute. He currently serves as an editor and contributor to such professional journals as The American Bankruptcy Institute Journal and The Journal of Property Tax Administration. Mr. Schweihs, an accredited senior appraiser of the American Society of Appraisers (certified in business valuation), is a trustee of The Appraisal Foundation and is a frequent expert witness in valuation court cases and speaker to professional societies. Among them, the three have written or edited numerous professional valuation books, including Valuing Small Businesses and Professional Practices, Valuing Intangible Assets, The Handbook of Advanced Business Valuation, and Judges & Lawyers Business Valuation Handbook.

Shannon P. Pratt, Robert F. Reilly and Robert P. Schweihs are Managing Directors and founders of Williamette Management Associates, a Portland-based firm specializing in Valuation. Williamette Management Associates is one of the oldest and largest independent valuation consulting firms in the countr. Pratt holds a doctorate in finance from Indiana Universit and is a fellow of the American Societ of Appraisers. Reilly is an accredited senior appraiser, a chartered financial analyst, a certified public accountant, a certified management accountant, an accredited tax advisor and a certified general appraiser. Schweihs holds a masters of business administration degree from the University of Chicago. He is an accredited senior appraiser of the American Society of Appraisers and is a frequent speaker to professional societies.

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Well written textbook. Certainly not "airport" reading.

This is the Bible of Business Valuation

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Gives a strong account of how a Closely Held Co. should be valued and the various methods, as well as applicable laws.

I was shocked at the complexity of the subject, but more so at how well the author handled that complexity. She presented an amazing amount of information in an easily digestible format. There was also a fair amount of information on related subjects as well. I would highly recommend this book to anyone looking to improve their knowledge on this subject.

Excellent

Voluminous.. A must if your serious about valuation..

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